About Us

OLife Clinic, a member of LifeCare Group of Companies, an international healthcare provider with offices in Germany, Saudi Arabia, Qatar, Jordan and Libya. OLife clinics focus is on the management, administration, and development of first-class Hospitals, Polyclinics and Medical Centers.

OLife Clinic is the total solution for owners looking to improve their healthcare institutions’ financial performance, quality of care, or patient experience, and for investors seeking a provider with the experience of developing and managing new hospitals.

“We measure ourselves by your success”
Our Values

Professionalism
We aim at building and sustaining long-term partnership with our clients based on mutual respect, trust, and confidentiality. We are committed to providing high quality services to our clients.

Integrity
We act in the best interest of our clients and strive to meet our commitments while continually improving the value of our offering by seamlessly incorporating advanced methodologies into our services.

Medical and Institutional Expertise
Our company and partners network embrace the finest centers and healthcare professionals, in addition to our team of consultants who have vast experience in various areas of specialization.

We act in the best interest of our clients and strive to meet our commitments.
Our Services

OLife Clinic provides a number of integrated services related to the administration, management and development of world-class hospitals, healthcare and medical centers designed to achieve client business objectives. With our integrated and comprehensive administration, management and development services, OLife Clinic can successfully lead hospitals, healthcare and medical centers to:

• Improve the ability to deliver high-quality healthcare
• Improve the ability to capture patient volume and improve revenue
• Improve the ability to understand and manage costs and cash flow

We work with our clients on two different levels – existing hospitals and medical centers, and with investor groups who wish to set up a hospital, polyclinic, or medical centre.
OLife Clinic offers the following services:

Hospital Operations & Management

OLife Clinic manages hospitals for our clients. OLife Clinic role as a hospital operator is guided by its commitment to:

• Ensure that the skill-sets of key clinical and managerial team members are amongst the best
• Achieve and maintain accreditation status and international standards
• Develop a sustainable competitive advantage for the hospital to ensure high levels of quality, customer service and competitiveness

Olife Clinic sets-up the on-site management team to administer and supervise the day-to-day operations of any medical facility or any divisions thereof. Olife Clinic administers the entire operations of the medical facility including:
Medical Units:
- General medicine
- Surgery
- Gynaecology
- Podiatry
- Nursing

Support Units:
- Pharmacy
- X-ray
- Laboratories
- Physiotherapy

Administrative Units:
- Finance
- Quality
- Personnel
- Procurement
- Maintenance
- Records
- Security
- Laundry
OLife Clinic experienced team provide a variety of Project Management & Consulting services to its Public & Private healthcare clients. These services ranges from a feasibility study for a new project to full scope management services for a clinic, hospital or multi-hospital system.

**Program/ Project Management**
The design of a hospital can greatly impact operational efficiency. As hospital managers responsible for both the health and financial outcomes of the operation, OLife Clinic experience can add great value to the development of the design.

OLife Clinic sets a team of qualified experts to manage all aspects of the project (construction, management & administration, quality, HR, …etc) to:

- Integrate project technical and management processes in a consistent manner
- Optimize resource usage (manpower and equipment)
- Improve project control processes
- Improve risk management capabilities to control issues and obstacles.

In addition, OLife Clinic will participate insetting the PMO(Project Management Office) to manage and supervise any medical or management projects, the clinic or hospital are keen to undertake.

**Feasibility studies and Business planning**
OLife Clinic develops or validates feasibility studies and business plans by examining current trends in all relevant domains and takes into consideration marketing, technical, organizational and financial issues. OLife Clinic assesses data, assumptions and projections and checks them for accuracy.

The feasibility study includes data related to:
- General overview and background of project city/ area
- Country overview (healthcare environment)
• Profile of existing healthcare facilities
• Profile of physicians for potential use of hospital
• Proposed site of project
• Hospital benchmarks
• Financial projections
• The findings, major risks, conclusions and recommendations.

The information gathered in the feasibility study is then utilized in the initial design and equipmentation phase.

Corporate Governance
OLife Clinic defines the overall governance framework by which rules, practices and processes the hospital is directed and controlled. Corporate governance essentially involves balancing the interests of the many stakeholders in the hospital including its shareholders, management, customers, suppliers, financiers, government and the community.
**Operational Review**

OLife Clinic assesses the client hospital by allocating professional experts focusing on specific issues. The operational review reports give the hospital an overview of the hospital’s existing operations in addition to recommendations for future improvements & developments.

The operational review reports will provide an assessment of operational functions, structure and issues related to financial viability and allocation of resources with recommendations for improvements & developments.

Key departments which have a substantial impact on the hospital revenue and cost reductions shall also be assessed.

Recommendations for an overall improvements and technical assistance if needed shall be included within the operational review reports.

**Full Scope Management**

The composition of OLife Clinic management team is determined by the scope and requirement of the clinic or hospital to be managed. It may include key positions such as hospital manager, financial manager, clinic manager, technical manager, etc.

OLife Clinic will assume overall responsibility for the management, operations, and maintenance of the hospital operations. This will assure that hospital services are provided at the appropriate level of international professional standards to support the physician in the diagnosis, care, and medical treatment of patients assigned or referred to the hospital.

OLife Clinic team will establish a counterpart program, if appropriate, for qualified local nationals in the developing countries to qualify them for administrative or managerial positions within the hospital. With these counterparts, the management team will develop, implement and revise as required the organizational structures and administrative mechanisms required for the efficient and effective management of the hospital project.
Recruitment & Training

**Recruitment**

OLife Clinic recruits medical staff and physicians of the highest quality that are knowledgeable and competent in their areas of specialization, capable of performing their duties in an efficient and effective manner to deliver the highest quality standards. OLife Clinic is able to recruit staff for all positions at the medical facility ranging from medical staff to administrative personnel.

OLife Clinic conducts recruitment by covering the following:

- **Staffing Of Core Operating Team**
- **General Staffing And Recruitment**
- **Physician Recruitment**

OLife Clinic will cooperate with our affiliate recruitment company (Human Capital Reserve) or any other recruitment company to design and execute a recruitment campaign in order to attract and recruit healthcare Talent Executive/ Medical candidates; the design process shall go through the following phases:

- **Phase I: Identifying specifications, criteria, competencies and values**
- **Phase II: Recruitment Sources Identification**
- **Phase III: Preliminary Filtration**
- **Phase IV: Candidates Approach and Communication**
- **Phase V: Profiling**
- **Phase VI: Testing and Evaluation**
- **Phase VII: Additional Checks (Whenever needed)**
- **Phase VIII: Short listing**
- **Phase IX: Structured Interviews for short listed candidates**
- **Phase X: Final Evaluation and Job Matching**
- **Phase XI: Preparing Contracts, negotiating with qualified candidates and setting terms and conditions**

The above recruitment campaign can be implemented when staffing are needed for new hospital developments, start-up projects and/or major expansions are required, accordingly a significant need for health care professionals such as physicians, registered nurses, departments managers, radiologist, technicians and medical technologists...etc, are crucial to be filled.
In case of an overall management, OLife Clinic team members can occupy key senior positions at the hospital and take responsibility for daily operations, taking into consideration knowledge transfer to local counterpart to replace Olife clinic team members at end of contract. This approach enables managers to learn firsthand hospital management skills from OLife Clinic team and simultaneously receive expert guidance and hands-on training to fulfil their responsibilities.

In addition, OLife Clinic establishes Training & Development department to provide continuous staff assessment and accordingly design training programs that would develop medical & administrative staff to their fullest potentials.
Construction & Hospital Development

OLife Clinic is not a construction firm but we collaborate with reputed firms known for their service quality, high standards, and track record in designing and building hospitals and medical facilities. OLife Clinic provides oversight of the administrative development as it relates to construction of the site, facility, and the hospital’s medical equipment planning and acquisition.

Moreover, OLife Clinic offers Hospital Commissioning services including:

• Finalizing medical equipment tenders, evaluation of offers, contract negotiations, supervision of delivery, installation, trail runs, user training.

• During hospital commissioning, OLife Clinic focuses on eliminating eventual shortcomings in planning and execution and accordingly, ensuring effective operation.
Hospital Network

OLife Clinic has always sought to build a broad network of the finest hospitals, and modern medical and healthcare centers in Jordan, Germany and Turkey and in collaboration and cooperation with highly skilled and specialized physicians to deliver the highest quality of healthcare and medical services.

OLife Clinic partner network includes renowned local, regional and international organizations including:

- **Hospital Network**
  - Health Care Consulting Heidelberg GmbH (HCC)
  - Medical Park Hospitals Group, Turkey
  - Deutsche Klinik für Diagnostik GmbH (German Diagnostic Clinic – DKD)
  - Klinikum Stuttgart (Stuttgart Clinic)
  - Köln Merheim
  - Gemeinschaftskrankenhaus Bonner (Bonn Community Hospital)